

Values Drive Our Mission

I have recently had the opportunity to think about the culture at Mary Wade and the values that we hold dear. Compassion, caring, dignity and respect come to mind. Accountability, honesty and fairness add to the list. We are value-driven at Mary Wade and year after year we strive to embody those values in the care delivery we provide to our residents, clients and their families.

Your generosity to Mary Wade inspires and encourages us in our mission. Our fiscal year ending September 30, 2019 has again witnessed many challenges, but also many successes. Healthcare reimbursements have not kept pace with ever increasing costs; patient acuity levels are much higher and

more complex demanding more of our staff; and, staffing costs escalate while the employment pool shrinks.

But we have weathered these storms before and we will again.

We are encouraged by your increasing support of your time, talents and treasure. Your gifts to our annual appeal raised \$58,589 and the annual Wine Dinner brought in an unprecedented \$125,555 to help us create an Arts Therapy Program. This was only a part of your giving back. The hours of volunteer time and effort and those who contributed their expertise, is priceless and deeply appreciated.

Here's another value in our list: *community*. Thank you for being an important member of the Mary Wade community.



David V. Hunter, President & CEO

wid V. Hunter



Our Volunteers

From organizing and staff events to working with our residents, Mary Wade's volunteers are inspirations to us all. Their time and talents are deeply appreciated and recognized.

Thank you!

Yota Anastasiadis **Jane Andrews** Kara Anglim Father Anthony Jennifer Balkaran Ashley Battle Deana Bedor Liz Bulfalini Linda Howard Buongiovanni Tiffany Burnham James Campbell Debbie Camputaro Ann Chieppo Evan Chymbor Jordan Chymbor Ann Cohen DePalma Jeanine Connelly Tim Connelly George Creamer Camilla Crowell

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2019 Wine Dinner Committee

Mike Dagata, *Chair*MaryBeth Canavan
Krista Casso
Tom Gagliardi
Patricia GaNun

Lajuene Hollis Lisa Hottin David Hunter Janice Hunter Kara Hunter Len Matteo Todd Renz Melissa Ruffin Andrea Shaw Hal Spitzer



Honor Roll of Donors

Mary Wade Annual Report and Honor Roll acknowledges the generosity of our donors for gifts received between October 1, 2018 – September 30, 2019. Donors are listed according to their total giving unless otherwise indicated. Due to space constraints, we are not able to list every donor. A full listing is available on our website. Every effort is made to ensure the accuracy of reporting. We apologize for any error or omission and welcome corrections to this report.

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\$500 - \$999

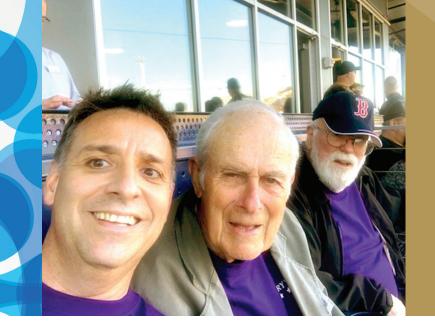
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\$100 - \$499

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Continued on next page.



"I am happy to be able to continue making a donation to Mary Wade.

I think back to when my uncle was cared for in the early 2000's. He lived there with respect and dignity for many years. Thank you."

Rising Star Club (continued) \$100 - \$499

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Shining Star Club

Less than \$100

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Anonymous Donor
Anonymous Donor
Anonymous Donor
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Mr. and Mrs. John Ortoleva Louise Porto

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Beth Richardson Carl Fox Juanita Jones Patricia Mabry Paul Crocker Sheila Smith Wendy Allen

Anna DeMatteo

"I feel very grateful that Mary Wade is available for me. It is a safe, happy environment where I am well cared for by a competent staff. I enjoy my days here immensely."





Tribute Gifts

Giving in memory or in honor of someone special is one of many ways of expressing our appreciation and love, while continuing to give back. Mary Wade wishes to thank those who have made a tribute gift between October 1, 2018 - September 30, 2019.

Memorials

In memory of...

Maryann Acquarulo Mr. & Mrs. John Airone Gus Asor Mary Ann Barulli

Doris Bedor Carmella Bonini **Stella Camputaro Philomena Camputaro Elvira Drew** Pasquale Fernicola **Nellie Galinis Beverly Goldfield William Gumbart Barbara Hutchinson Lucille Hutchinson Tony & Karoline Kubasek Grace Lagoski Daisy Mae Mangusi** Mary Q. McNamara Ann Mulligan Clara Palmieri **Donna Pannone Joseph & Margaret Paulos Robert Rintoul** Barbara J. Spambanato

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In honor of...

Coldwell Banker Agents, Cheshire, CT Beverly Hochman Dennis DeLorgenzo John & Kathy DeStefano

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Special Events

Mary Wade recognizes the many individuals and families, organizations and business partners who help to support our mission through their sponsorships, advertising and donations.

Gala Italia – Three Great Wines, Many Strong Women, One Incredible Cause

May 4, 2019

The 14th annual Mary Wade Wine Dinner raised a record-breaking \$125,555 to create an Arts Therapy Program for our residents. We are deeply grateful for the time, talent and commitment of Thomas Matthews of Wine Spectator and the generosity of this year's wine sponsor Marilisa Allegrini and Allegrini Estates. Auctioneers Laura Hutchinson of WTNH/WCTX and Dave Fisch of iHeart Media helped to make the evening a truly memorable one for all attending.



Family Fun Fest September 15, 2019

It was a real old fashioned country fair and carnival at this year's Family Fun Fest. What started in 2011 as an event to bring families and community together for some music and hot dogs, has grown to be one of the most anticipated events of the year for Mary Wade residents, families and staff. Food trucks, cotton candy, homemade baked goods competed with the games and "dunk tank". Big Band music was provided by the Survivors Band. Staff took the lead in creating a fun-filled day for young and less young! We gratefully acknowledge the hard work and inspiration of Joy Rembert and Maria Olmo of the Boardman Residence and the entire committee of volunteers.



Fair Haven Community Parade May 24, 2019

More than 800 students, neighbors, Mary Waders, families and staff participated in the 11th annual community event. The largest event of its kind in Fair Haven, the Parade culminates in a community picnic in the Mary Wade gardens. Thank you to all the schools, volunteers and staff who participated and helped out.

"This parade is about the people. The Mary Wade residents are outside waving their flags, the kids are marching past them. It's just great. I don't know anything else like it." Sarah Miller, Fair Haven resident



Annual Event Sponsors 2019

To support our mission, Mary Wade organizes three signature events each year: the Wine Dinner, Fair Haven Community Parade and the Family Fun Festival. In 2019 we introduced an Annual Sponsorship Program. Sponsorships supported all three events throughout the year and were recognized at each. We are deeply grateful for the encouragement and commitment of our 2019 Annual Event Sponsors.

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Innovative Engineering Services (IES) MBH Architecture, LLC Martinez Couch & Associates, LLC. O,R&L Construction, Inc.



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Financials Consolidated Finan

Consolidated Financials (unaudited) for the year ending September 30, 2019

Consolidated Financials (unaddited) for the year ending Septem			ei 30, 2019	
	ASSETS Cash and cash equivalents Accounts receivable Non current* Property, plant & equipment Other Total assets	\$ 635,808 \$ 1,426,442 \$ 54,282,351 \$ 13,740,618 \$ 2,142,140 \$ 72,227,359	*Includes board designated funds of \$21.6 million and bond proceeds of \$32.6 million.	
	LIABILITIES Accounts payable Other current liabilities Long term liabilities* Total liabilities Total liabilities & net assets	\$ 1,523,105 \$ 529,006 \$ 48,446,044 \$ 50,498,155 \$ 72,227,359	*Includes bonds issued at \$45,700,000 for construction of the new assisted living residence.	
	OPERATING REVENUE Resident room & board, service fees Adult day care Rental income Total operating revenues Total net contributions, grants & investments	\$ 13,265,154 \$ 1,054,049 \$ 125,623 \$ 14,444,826 \$ 281,492		
			*Includes extraordinary bond closing	

OPERATING EXPENSES

Resident care services & support
Plant operation & maintenance
Adult day care
Total operating expenses
Extraordinary non-operating expenses*

*Includes extraordinary band closing and project costs of \$300,000.
\$ 11,595,990
\$ 2,395,600
\$ 1,061,469
\$ 15,053,059
\$ 329,104